

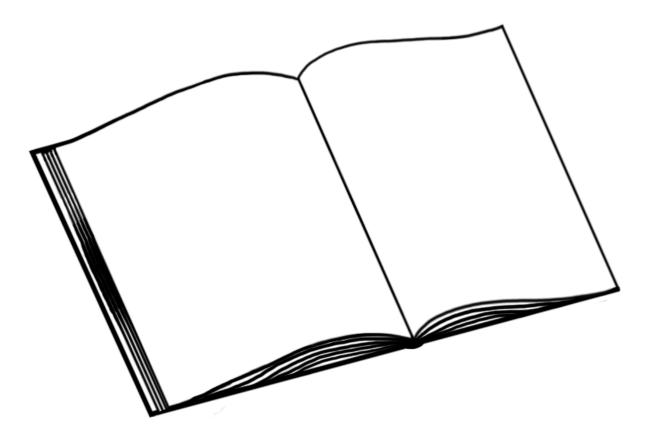
INTENTIONAL NETWORKING-CONNECTING BUSINESS TO TALENT

Alida Campbell
Program Manager, National Connector Program
Halifax Partnership

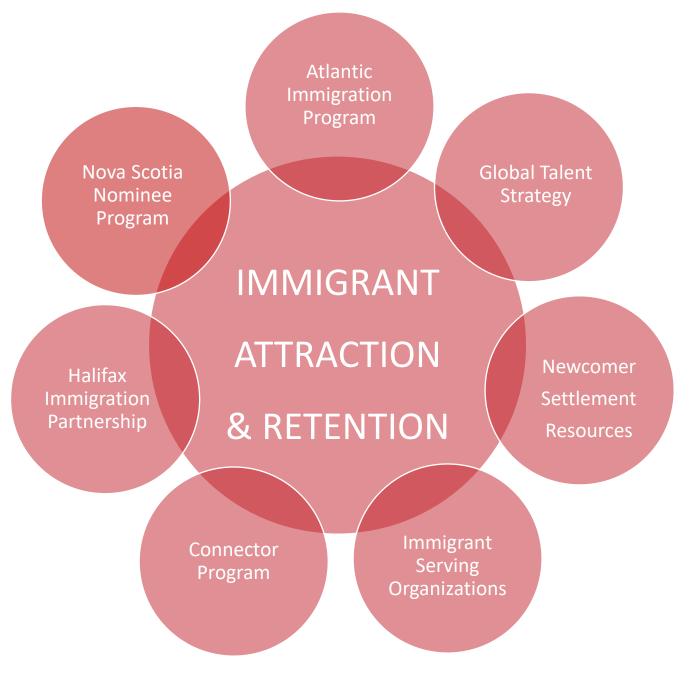
PRESENTATION OVERVIEW

- Changing the narrative
- A supportive ecosystem
- Connector program
- Intentional networking
- The snowball effect

CHANGE THE NARRATIVE



CREATE AN INCLUSIVE ECOSYSTEM



THE CONNECTOR PROGRAM



NATIONAL CONNECTOR PROGRAM

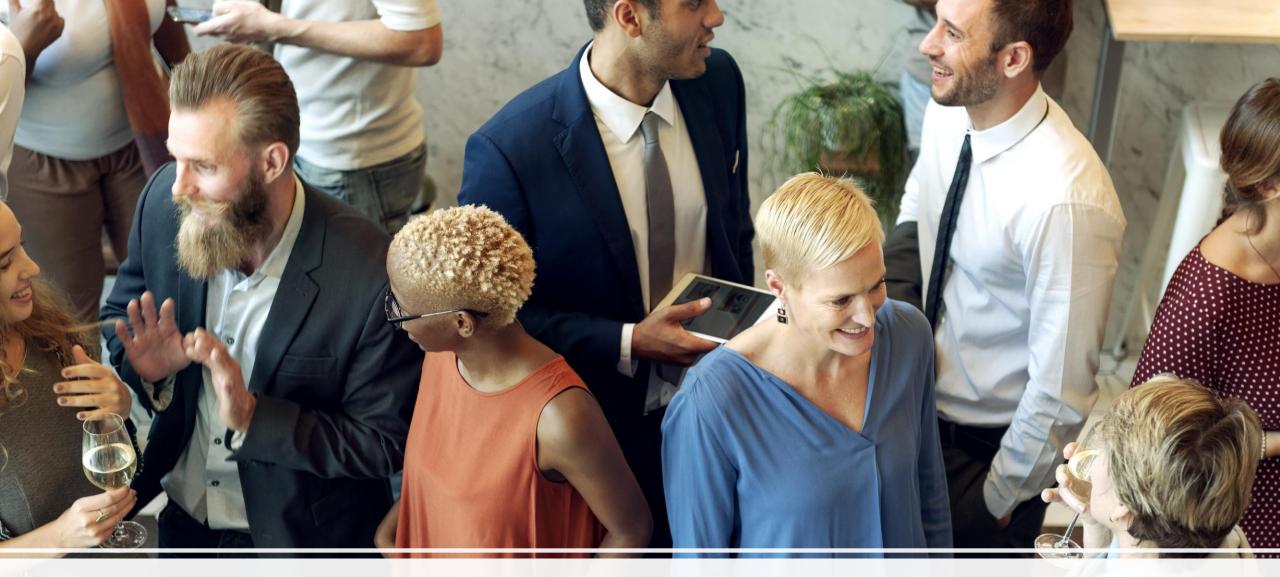
Network of 32 Connector Programs in Canada, US and Europe



CONNECTING BUSINESS TO TALENT

- Helps fill labour gaps
- Engages employers in hiring for diversity, skill, credentials and abilities
- Ensures immigrants attach to the labour market
- Allows employers to access new talent
- Helps employers become "Employer of Choice" in a given industry/community





INTENTIONAL NETWORKING

THE SNOWBALL EFFECT

- With intentional networking, we see an increase in employer engagement, diversity, and a change in the local culture
- The more people engage with the program, the more they want to stay engaged
- The more Connectees they engage with, the more trust they have in newcomer talent, and the benefits they can bring to the team
- The Connector Program has changed the narrative



PROGRAMME DE CONNECTEUR NATIONAL